

## Thinking

- Cognition, most simply, is thinking. It encompasses the process associated with: Perception, knowledge, Problem-solving, Judgement, Language, Memory.

## Concepts and Prototypes

How does the brain organize information?

Concepts — categories of linguistic information, images, ideas, or memories

- Use to see relationships among different elements of experience
- Can be complex and abstract or concrete

Prototype — the best example or representation of a concept

## Natural and artificial concepts

Natural concepts — created “naturally” though either direct or indirect experience

Artificial concepts — Defined by a specific set of characteristics

Schemas — is a mental construct consisting of a cluster or collection of related concepts

- The term schema encompasses our knowledge and impression of: Other people (stereotype), ourselves (self-schema), Social roles (role schema), specific events (script).

## Function of schemas

- Organize what we know
- Interpret new situations

## Schema affect what we remember

- Linda Carli's (1999) study
- Two versions of the story about a couple
- Ends with a marriage proposal / End with a sexual assault
- Two weeks later participants falsely remembered the details that were consistent with their schemas

Language — a communication system that involves using words and systematic rules to organize those words to transmit information from one to another.

## Components of language

- Lexicon: the words of a given language
- Grammar: the set of rules that are used to convey meaning through the uses of the lexicon
- Phoneme: a basic sound unit.
- Morphemes: the smallest units of language that convey some types of meaning

Language is construct through semantics and syntax

- Semantics: the meaning we derive from morphemes and words
- Syntax: the way that words are organized into language

## Language development

Noam Chomsky—proposed that the mechanisms underlying language acquisition are biologically determined

- Language develops in the absence of formal instruction
- Language acquisition follows similar patterns in children from different cultures or backgrounds.

Critical period — proficiency at acquiring language is maximal early in life

- Being deprived of language during the critical period impedes the ability of fully acquire and use language

Language development

- Stage one: 0-3 month, reflexive communication
- Stage two: 3-8 month, reflexive communication; interest in others
- Stage three: 8-13 month, intentional communication; sociability
- Stage four: 12-18 month, first words
- Stage five: 18-24 month, simple sentences of two words
- Stage six: 2-3 years, sentences of three or more words
- Stage seven, 3-5 years, complex sentences, has conversation

Language and thinking — state that the language one uses can influence their cognition

Accents

Phonemes (basic sound units) play a crucial role when it comes to accents

Problem solving strategies — is a plan of action used to find a solution

- Trial and error — continue trying different solutions until the problem is solved
- Algorithm — step-by-step problem-solving formula
- Heuristic — general problem-solving framework

Pitfalls in Problem Solving

- Knowledge and reasoning are used to make decisions. However, sometimes our ability to reason can be swayed by biases and heuristics.
- Common biases and heuristics: Confirmation bias, Hindsight bias, Anchoring and adjustment heuristic, Representative heuristic, Availability heuristic

Confirmation Bias — a tendency to search for information that confirms one's preconceptions.

Hindsight Bias — a tendency to exaggerate prediction of an outcome after knowing that it occurred (I knew it all along phenomenon).

Anchoring and adjustment heuristic — a tendency to be biased toward the starting value or anchor in making quantitative judgements

Representativeness heuristic — a mental shortcut where people classify something according to how similar it is to a typical case

Availability heuristic — where people base a judgement on the ease with which they can bring something to mind (but sometimes what is easiest to remember is not typical of the overall picture, leading to faulty conclusions)

## Intelligence

Charles Spearman

- Believe intelligence consisted of one general factor, galled g
- Focused on commonalities amongst various intellectual abilities

Raymond Cattell

Divided intelligence into two components:

- Crystallized intelligence — acquired knowledge and the ability to retrieve it
- Fluid intelligence — the ability to see complex relationships and solve problems

Triarchic Theory of Intelligence — Robert Sternberg's theory identifies three types of intelligence: Practical, creative, and analytical

Analytical intelligence: Academic problem solving and computation

Practical intelligence: Street smarts and common sense

Creative intelligence: imaginative and innovative problem solving

Multiple Intelligences Theory — Howard Gardner proposed that each person possesses at least 8 intelligences: Visual-spatial, linguistic-verbal, interpersonal, intrapersonal, logical-mathematical, musical, bodily-kinesthetic, naturalistic

## Emotional intelligence

- Inter and intrapersonal intelligence are often combined and called emotional intelligence
- Emotional intelligence — the ability to understand the emotions of yourself and others, show empathy, understand social relationships and cues, and regulate your own emotions and respond in culturally appropriate ways.

Creativity — the ability to generate, create, or discover new ideas, solutions, and possibilities

Creativity is often thought of as one's ability to engage in divergent thinking

Divergent thinking — thinking "outside the box"

Convergent thinking — ability to provide a correct or well-established answer or solution to a problem

## Measures of Intelligences

- IQ (intelligence quotient) — a score earned on a test. Designed to measure intelligence
- The Stanford-Binet Intelligence Scale
- Early 1900's — Alfred Binet developed an intelligence test to use on children to determine which ones might have difficulty in school

- Louis Terman (a Stanford psychologist) modified Binet's work by standardizing the administration of the test and testing thousands of children to establish a norm

### Measurement of Intelligence

- Wechsler Adult Intelligence Scale (WAIS)
- David Wechsler's definition of intelligence — "the global capacity of a person to act purposefully, to think rationally, and to deal effectively with his environment."
- In 1939, Wechsler developed a new IQ test by combining several subtests from other intelligence tests
- Wechsler Intelligence Scale for Children (WISC-V) is one of the many version used today hat tests: Verbal comprehension, visual spatial, fluid reasoning, working memory, processing speed

### The Bell Curve

- Results of intelligence tests follow the bell curve
- Representative sample — a subset of the population that accurately represents the general population

### IQ Bell Curve

The average IQ score is 100

Standard deviations — describe how data are dispersed in a population One standard deviation in IQ testing is 15 points

### The Source of Intelligence

#### Nature or Nurture?

Nature perspective — intelligence is inherited from a person's parents

Nurture perspective — intelligence is shaped by a child's developmental environment

Most psychologists now believe levels of intelligence are combined with both

### Range of Reaction

The theory is that each person responds to the environment is a unique way based on their genetic makeup

- Genetic makeup is a fixed quantity
- Whether you reach your full intellectual potential is dependent upon environmental factors